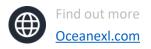


# We excel in global trade

OceanEXL is a shipbroking and trading company operating within various sectors. We are engaged directly in the trading of refined oil products while performing shipbroking services for clients globally.



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## About us

HISTORY

OceanEXL was founded to excel in global trade via technological solutions, long-term partnerships, and structured cross-border projects with quality, efficiency, and trust as key elements.

On a daily basis, OceanEXL work towards providing industry-changing solutions to our clients all around the globe, taking pride in solving challenging problems that can have tangible impacts on global trade, energy, and transportation.

### Our activities

#### SHIPBROKING

OceanEXL started its roots by being involved in shipping markets through shipbroking and consultancy and has since then expanded offerings with technical platforms, enhanced services, and a one-stop solution broker guiding throughout the entire life cycle of a vessel.

Our unique approach to shipbroking and advisory includes technological solutions such as AI, automatization, and intelligence that keep us ahead of our competitors and leads us through the markets with an edge. With a skilled, passionate, and international team located in Dubai, we provide the opportunity for our local relations to connect with global markets and vice versa.

#### PHYSICAL TRADING

Our physical trading setup in Dubai is focusing on refined oil products such as fuel oil, diesel, kerosene, and gasoline. With advanced risk management techniques and strategies, we are able to leverage the physical trading markets with back-to-back transactions and hedging solutions.

We always stay informed on any market developments following trends and opportunities closely whether it is small-scale operations or long-term projects requiring consistency and commitment.

### Shipbroking

#### ASSETS

Our well-connected team located in Dubai, United Arab Emirates, provides our local as well as international clients a truly dedicated and second-to-none expertise in the second-hand market.

At OceanEXL we use historic data and advanced technological solutions such as our own Intelligence platform tracking assets from the maiden voyage to the end of its commercial life span tracking and analyzing trends and opportunities. With an extensive database including more than 42,000 second-hand transactions ranging back to 1972 we are able to utilize data and historic movements guiding our clients in any market.

#### PERIOD CHARTERING

OceanEXL is together with multiple respected points of intelligence, providing immeasurable consultancy and chartering solutions to clients globally. We navigate the volatile and ever-moving charter rates by staying informed and updated at all times giving us an edge to perform structured fixtures whether on long or short employment. With more than 10,000 fixtures we are able to track trends and opportunities in volatile markets where it's important to make quick decisions.

#### RECYCLING

Our dedicated Recycling brokers work closely with recycling yards and scrap buyers across the world in major steel hubs. With an awareness of the life-cycle of commercial vessels, we provide thorough consultancy on when to sell for demolition, benefitting our clients the most.

# **Physical Trading**

#### REFINED OIL PRODUCTS

Our physical trading setup in Dubai is focusing on refined oil products including fuel oil, gas oil, diesel, kerosene, and gasoline. With advanced risk management techniques and strategies, we are able to leverage the physical trading markets with back-to-back transactions and hedging solutions.

We always stay informed on any market developments following trends and opportunities closely whether it is small-scale operations or long-term projects requiring consistency and commitment.

#### **MARINE FUELS**

With a strong presence in the Middle Eastern market and access to a large network of suppliers, we are always ready to accommodate any inquiries. Keeping ourselves updated on any development in the market we are able to consistently provide quality service and guidance whether it is a small-scale operation or a long-term project partnership. Our trading setup is based in Dubai but with a global presence via partners and suppliers we are on call 24/7.



# Intelligence

#### OCEANEXLINTELLIGENCE

OceanEXL Intelligence is an easy-to-use platform with the most necessary intelligence and data for anyone in asset trading, chartering, risk management and capital markets. Explore trends, data, and insight and stay ahead of the markets.

# Contact

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